

### iFOREST's Survey: AC Usage, Refrigerant Leakage & Climate Risks

#### **Survey:**

A Cross-sectional survey-based research— to inform the development of a lifecycle refrigerant management (LRM) roadmap in India to promote sustainable cooling and climate-friendly transition.

- AC ownership trend and socio-economic factors influencing it
- Priorities in purchasing decisions

#### To Understand:

- Usage pattern
- · Experiences with servicing
- Refrigerant leakage and refilling- scale and cost burden
- Disposal practices
- Consumer awareness- Energy, Climate-friendly options

#### **Respondents:**

Primary household decision-makers and AC users.

#### **Survey Sample:**

#### **Stratified random sampling**

- Coverage across- High, Middle and Low-income groups
- Coverage across- hot climate zones- hot-dry, composite, warm-humid
- More than 3,100 households across 7 cities (Delhi, Mumbai, Kolkata, Chennai, Ahmedabad, Pune, Jaipur)
- 95% Confidence Level with a 5% Margin of Error for the overall national estimates.

## Key Analysis Points

- AC Ownership
- Cooling Capacity (TR)
   Distribution
- AC Age Profile
- Daily Usage Hours
- Distribution of Energy Star Rating
- Household Buying Preferences
- End-of-Life Disposal
- Service Complaint Types
- Cost of Servicing
- Cost of Refrigerant Refilling

- Temperature Setting Preferences
- Consumer readiness for climate friendly refrigerant
- Technician Preference
  - **GHG Emissions Analysis**

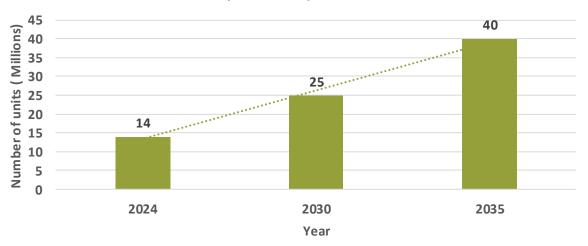


#### AC sales and Stock

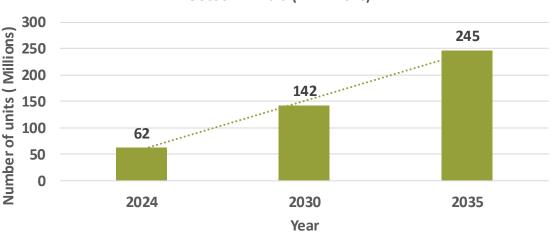
• With rapid increase in sales from 14 million ACs in 2024 to 40 million in 2035, the India's AC stock is estimated to increase form 62 millions in 2024, this at the moderate 10% CAGR is expected to reach three-fold at 245 million in 2035.

- Notably, AC sales have grown 15–20% annually since 2020.
- This rapid growth in AC use will increase refrigerant demand, making it important to manage refrigerant use and emissions carefully.

#### AC sales in India (in Millions)



#### AC Stock in India (in Millions)



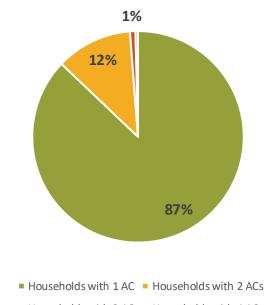
<sup>\*</sup> For detailed country-specific references, please see the Annexure-B

### AC Ownership

- 87% AC owner households has one ACindicating building space cooling is a necessity, contesting the affordability.
- 13% of households own 2 ACs and more City-wise, Chennai, Jaipur, Kolkata and Pune shows higher ownership of 2ACs per household, ranging 13-20%.

Table: Percentage of household with AC Ownership- City and National					
C:to.	Households with	Households with	Households with		
City	1 AC	2 ACs	2+ ACs		
Ahmedabad	95	5	0		
Chennai	77	20	3		
Delhi	94	6	0		
Jaipur	82	13	5		
Kolkata	83	17	0		
Mumbai	96	4	0		
Pune	83	16	0		
National	87	12	1		

#### Percentage of household with AC Ownership-



■ Households with 3 ACs ■ Households with 4 ACs

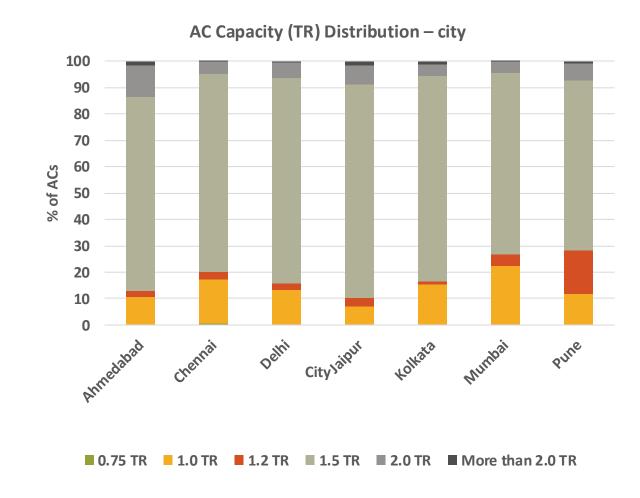
### Age profile

- Around 80% of the ACs are <5 years oldindicates the increased AC ownership for the last 5 years.
- Over 40% of ACs are < 2 years old, indicating a significant rise in new AC ownership in India, with Jaipur, Kolkata, and Pune leading this trend.
- One-fifth of the total ACs in India are more than 5 years old.

AC Age profile (%) – City, National					
City	less than 1 year	1- 2 years	3-5 years	More than 5 years	
Ahmedabad	13	26	35	26	
Chennai	4	26	43	27	
Delhi	10	30	38	22	
Jaipur	8	40	33	19	
Kolkata	10	40	31	20	
Mumbai	9	29	40	23	
Pune	4	41	44	12	
National	8	33	38	21	

### Cooling Capacity (Tonnage) Distribution

- Lower capacity AC dominates the Indian households.
- Over 90% Indian households owns 1 TR 1.5TR capacity ACs to meet their cooling demand.
- 1.5 tonne AC capacity is most common among the households- 74% of all household prefers it.
- Smaller capacity- 0.75TR is least preferred, nationally.



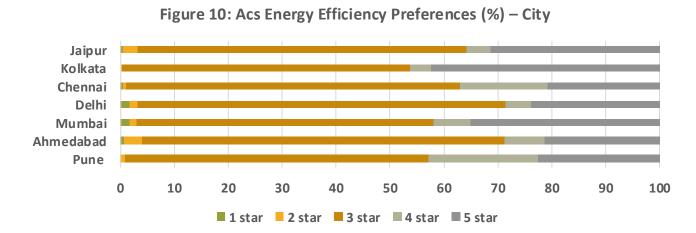
### Buying preferences

- Brand is the first preference for Indian AC buyersindicates that manufacturers have high potential to drive constructive policy implementation.
- 56% households choose brand as first preference, and 38% choose Price, as second.
- Energy saving is a significant factor, with 50% of consumers ranking it within their top two priorities
- After-sales service is not an important criterion at the time of purchase.

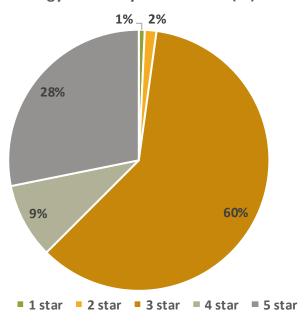
AC Buying Preference – National (%)					
Preference	Rank1	Rank2	Rank3	Rank4	
Brand	56	28	12	5	
Price	15	38	31	16	
Energy Saving	25	25	36	14	
After-sales service	4	9	22	65	

### Distribution of Energy Star Ratings

- Nearly 98% household have 3-star to 5-star rated ACsindicating awareness and preference for energy efficient ACs is well-established in Indian households.
- The **3-star category is dominant (average 60%)** across all cities, ranging from 53% in Kolkata to 68% in Delhi.

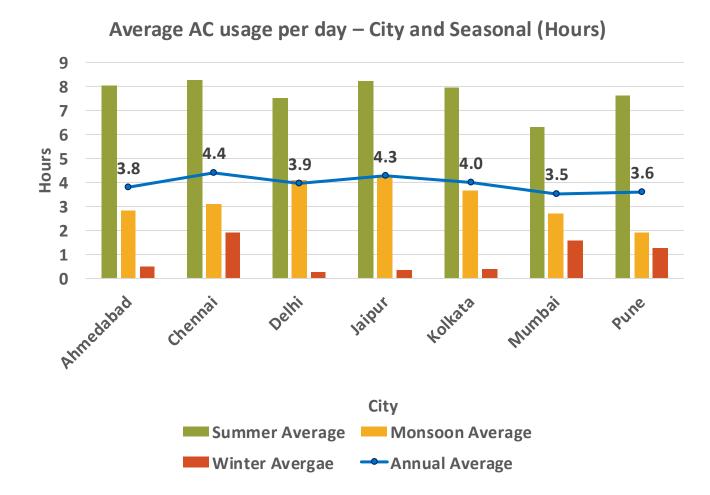


ACs' Energy Efficiency Preferences (%)- National



#### Daily Usage Hours

- Indian households use AC for 4.0 hours per day on an average in a year.
   The annual average daily usage across most cities falls within a relatively narrow range of 3.5 4.4 hours.
- AC usage in summer season is more than double (7.7 hours per day) of the monsoon season (3.2 hours per day).
   Summer is consistently the period of highest demand across all cities.



### Temperature setting preferences

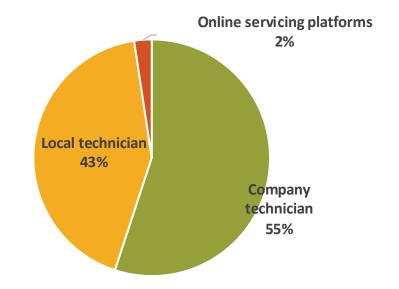
- Indian households are keeping thermostats at optimum temperatures. Contrary to popular belief, the most preferred temperature setting nationally is 23–25°C.
- About 67% of households set their AC above 23°C. This trend was observed consistently across cities.
- The most preferred temperature is 23–24°C.
- One-third of households set temperatures below 22°C.
   Households in Delhi, Mumbai, and Pune show a preference for lower temperature settings.

Household Temperature Setting Preferences (°C)					
Set Temp (Celsius)	Less than 20°C	20-22°C	23-24°C	25 and above°C	
Ahmedabad	2	16	40	43	
Chennai	10	29	49	11	
Delhi	13	18	51	18	
Jaipur	9	20	59	12	
Kolkata	4	17	49	30	
Mumbai	12	32	37	18	
Pune	15	37	39	9	
National	9	24	47	20	

#### **Technician Preferences**

- Across the country, more than 40% of all consumers rely on local technicians, proving they are a huge and important part of the service sector, that can not be ignored.
- Households in Jaipur, Delhi, Mumbai, Pune and Kolkata have higher preference for company technicians, which also reflected in national level choices.

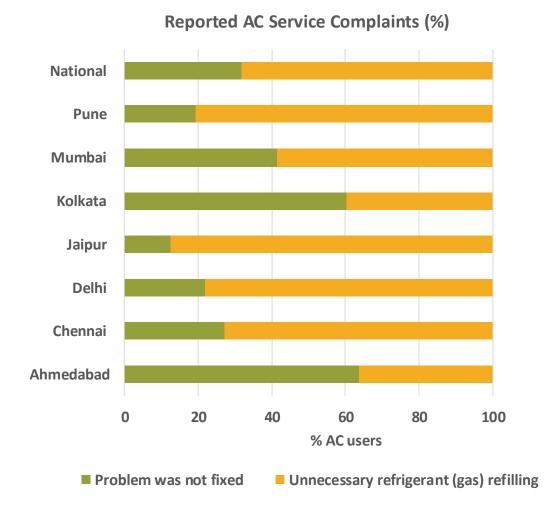
Preferences for AC Technician – National





#### Service Complaint Types

- Unnecessary refrigerant refilling is the dominant service complaint across Indian households. 68% Indian households complain of unnecessary refrigerant refilling during servicing, indicating a quality service issues that not only costs to the consumer, but, significantly, to the climate.
- The problem is particularly high in major cities Jaipur (88%), Delhi (78%), Pune (81%), and Chennai (73%).
- One-third household complains that problem was not fixed by technician.
- The need of improvement in the AC-Servicing sector is apparent.



### Frequency of Refrigerant Refills

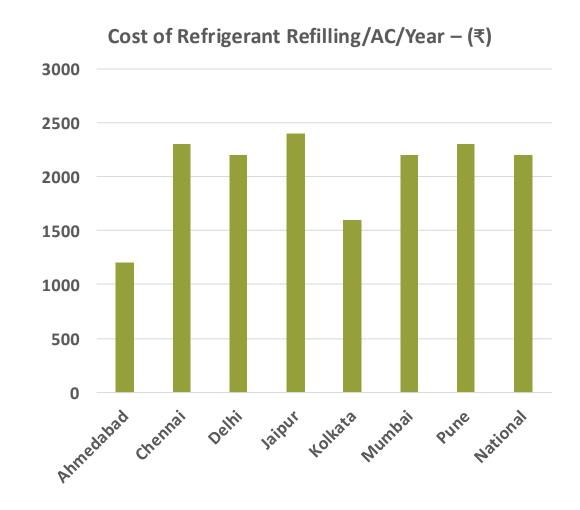
Age of ACs - Vs - Frequency of Refrigerant Refills— National				
AC category	% of total ACs	Refill frequency		
ACs (less than 5 years old)*	33%	Annual		
ACs (F veers and above)	80%	Annual		
ACs (5 years and above)	20%	Once in a 2 years		

- In India, refrigerant refilling is far higher than global practices. Overall, about 42–45% of all ACs in India are refilled every year. Ideally, on average, ACs should require refilling once in 5 years.
- 80% of ACs >5-years old are refilled annually, while the remaining 20% are refilled once every 2 years or more.
   Among ACs less than 5 years old, one-third are refilled annually.
- Frequent refrigerant refills raise critical questions about the quality of RACs and the services in the Indian market, in addition to user operation and maintenance practices.

#### Cost of Refrigerant Refilling

- An Indian household on an average pays ₹2,200 per AC refrigerant refill every year. The cost rage ₹1,200 - ₹2,400 across cities.
- It is important to note that, refrigerant charging is rarely
  offered as a full warranty benefit. Most brands either
  exclude it or allow under specific conditions. Many brands
  keep their first-year warranty terms vague- ultimately
  consumers have to pay.

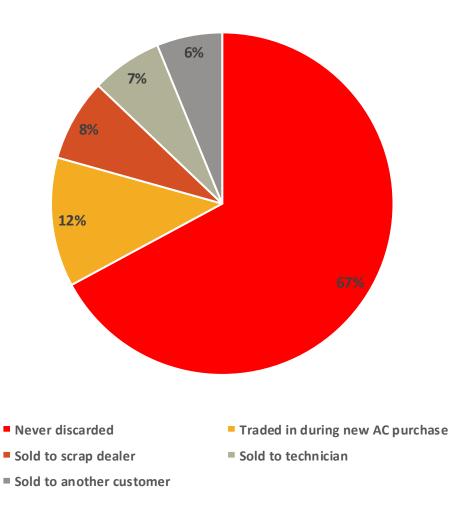
India's ACs required 32 million kg (32,000 tonnes) of refrigerant refills in 2024. With an average refilling cost of ₹2,200 per AC, consumers spent about ₹7,000 crore (\$0.8 billion) in 2024. In a Business-as-Usual scenario, annual refilling costs will quadruple to ₹27,540 crore (\$3.1 billion) by 2035.



#### **End-of-Life Disposal**

- 67% of households have never discarded an ACindicates new ownership. This aligns with the previous finding that new AC ownership is growing rapidly.
- Among the discarded a ACs, 45% went to informal channels like scrap dealers and local technicians, demonstrating that these pathways are already a dominant force in end-of-life management which is not covered under EPR currently.
- The existing reliance on informal collection networks- if strengthen- presents an important opportunity better refrigerant management in India.

**End-of-Life Disposal of RACs - National** 



#### **GHG** Emissions

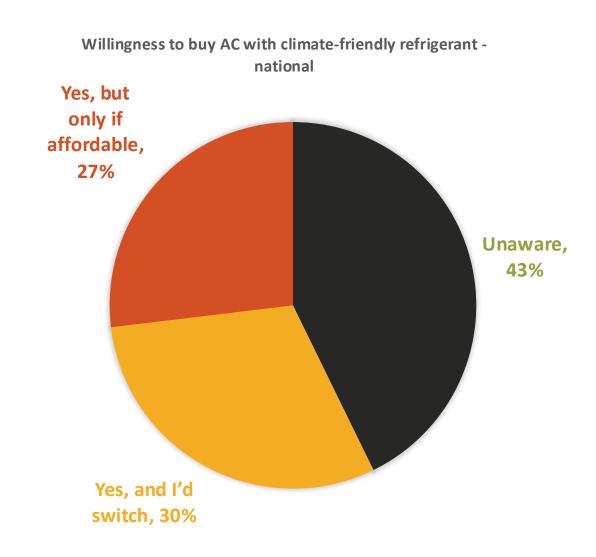
- India's ACs required 32 million kg (32,000 tonnes) of refrigerant refills in 2024, which is expected to increase with AC stock to 125,000 tonnes by 2035.
- The equivalent GHG emissions from refrigerant release are estimated at 52 million tonnes of CO₂e in 2024, likely increasing to 84 million tonnes of CO₂e by 2035.
- A proper LRM in the place can save- 500-650 million tonnes
   GHG emission over the next 10 year (by 2035)- equals \$25-33
   billion in carbon credit (at a moderate price of \$50 / tonne CO2).

Overall GHG emissions from AC use (including electricity) will increase from 156 million tonnes in 2024 to 329 million tonnes per year in 2035 under a Business-as-Usual scenario. By 2030, ACs will become the highest GHG-emitting appliance in the country.

GHG emission (Million Tonnes CO₂e ) for AC stock					
Category	2024	2030	2035		
Emissions from refrigerant refilling (Million Tonnes CO₂e)	52	47	84		
Emissions from Electricity Consumption (Million Tonnes CO₂e)	104	159	245		
Total emission (Million Tonnes CO₂e)	156	206	329		
Emission per AC (Tonnes CO₂e)	2.52	1.45	1.34		

### Consumer Readiness for Climate-Friendly Refrigerant

- Indian household show good awareness on energy efficiency of ACs, but awareness on climate- friendly or natural refrigerant-based ACs is very low- 43% of households are unaware of it.
- Kolkata (69%) and Chennai (64%) households are the most unaware ones.
- Overall, one-third of total households shows willingness to shift to climate-friendly options and another one-third wishes if it is affordable- highlighting that cost is a key consideration alongside awareness.
- Pune (51%), Delhi (42%) and Jaipur (36%) show the highest willingness to switch. Jaipur appeared the most price-conscious city- 44% households wished to choose climate-friendly option if it is affordable.



#### Regulations on Refrigerant Management

#### Fragmented policy and weak enforcement

- The India Cooling Action Plan (ICAP) targets a 25–30% reduction in refrigerant demand by 2037–38 but lacks regulations and enforcement mechanisms to prevent refrigerant leakage and ensure environmentally sound disposal.
- The E-Waste (Management) Rules, amended in 2023, include provisions for environmentally sound disposal of refrigerants from end-of-life ACs at CPCB-approved facilities. **However, there is no information on implementation.**Overall, India lacks adequate regulation and enforcement to manage climate-warming refrigerants.
- India needs an "Extended Producer Responsibility (EPR) for refrigerants. It India needs comprehensive rules and enforcement mechanisms for Lifecycle Refrigerant Management from filling in equipment to servicing and end-of-life disposal. This should include an EPR obligation for AC manufacturers.

A real-time refrigerant management database, skilling of technicians, simplified administrative control and consumer awareness will also be needed.

India can also learn from the Global Best Practices- Norway, Japan, and China have strong laws, licensing, and data registries, while Australia has a robust governance structure and incentive mechanisms.

### Summary of Findings

- Rapidly expanding cooling demand: India's RAC market is growing rapidly, fueled by urbanization, rising incomes, and intensifying heat stress. Around 80% of households have ACs less than 5 years old, and 40% of them are less than 2 years old.
- ACs are now essential appliances: Of the households owning AC, nearly 87% own just one AC, while 13% own more than two. Air-conditioning is no longer a privilege of the rich.
- 1.5 tonne AC dominates: The survey finds that ACs of 1.0–1.5 TR are the most preferred.
- Energy efficiency awareness is high: Nearly 98% of households have 3-star to 5-star rated ACs— they account for over 90% of total ACs in Indian households
- Households are keeping thermostats at optimum temperatures: Contrary to popular belief, the most preferred temperature setting nationally is 23–25°C.
- India's RAC stock will at least triple by 2035: The AC stock (total number of ACs installed) in 2025 is estimated to be 76 million, which will grow to at least 245 million by 2035, even at a modest sales growth rate of 10%.
- AC servicing is now synonymous with refrigerant refilling: In India, refrigerant refilling is far higher than global practices. Effectively, about 40% of all ACs in India are refilled annually. Ideally, on average ACs should require refilling once in 5 years.

### Summary of Findings

- Refrigerant refilling has high costs for consumers and the climate: India's ACs required 32 million kg (32,000 tonnes) of refrigerant refills in 2024. With an average refilling cost of ₹2,200/AC, consumers spent about ₹7,000 crore (\$0.8 billion) in 2024. In a BaU, it will quadruple to ₹27,540 crore (\$3.1 billion) by 2035.
- The equivalent GHG emissions from refrigerant release are estimated at 52 million tonnes of CO₂e in 2024. Emissions from refrigerant release are likely to increase to 84 million tonnes of CO₂e by 2035.
- Mounting GHG burden of ACs: Owing to high refrigerant leakage and increasing electricity use. Toal GHG emissions from ACs (refrigerant + electricity) in 2024 were 156 million tonnes CO₂e—equivalent to emissions from all passenger cars. In fact, an AC in India, refilled every two years, releases the same amount of GHGs as a passenger car.
- Total GHG emissions from ACs will increase to 329 million tonnes CO₂e in 2035 under a BaU. By 2030, ACs will be the highest GHG-emitting appliance in the country.

India lacks adequate regulation and enforcement to manage climate-warming refrigerants. It needs EPR for refrigerant management, real-time refrigerant database and efficient administrative control. Refrigerant management will save costs and the climate: It can avoid 500–650 million tonnes of GHG emissions from refrigerant releases—equivalent to \$25–33 billion in carbon credits, over the next 10 years (@ moderate \$50/tonne CO<sub>2</sub>). It will also save consumers \$10 billion in unnecessary refilling costs.

# Thank you